

Interim Report

Q2 April-June 2023

Continued Profit Growth

CAG delivers on EBITA, with profit growth of 13 percent and a margin of 8.8 (9.0) percent despite a negative calendar effect in the quarter. Turnover landed at a record level of SEK 223 million (193), an increase of 16 percent.

CAG's high-quality customer base shows generally stable demand, particularly in the Defense and Banking & Finance.

- Turnover SEK 222.9 million (192.5). Growth 15.8 percent, of which organic growth -4.1 percent and acquired growth 19.9 percent
- Adjusted EBITA 19.6 MSEK (17.4), an increase of 13 percent
- Adjusted EBITA margin 8.8 percent (9.0)
- CAG acquires Etendo, active in e-commerce solutions
- CAG welcomed Engelsons as a new e-commerce customer. After the end of the quarter, CAG was awarded a project within e-com and PIM for the state-owned Norwegian Hospital Pharmacy chain Sykehusapotekene
- A new agreement on the provision of IT Service Operations was signed with Industrifonden, including Network & Communications, Cloud and On-premise Server & Storage solutions, Modern Workplace and Security Infrastructure for the fund manager's employees

Leading technology
Lasting impact



Continued Profit Growth

The Quarter: April - June

- Revenue increased by 15.8% to SEK 222.9 (192.5) million. Organic growth was -4.1% and acquired growth 19.9%. Excluding sub-contracting revenue, organic growth was -1.4%
- Adjusted EBITA increased by 13% to SEK 19.6 (17.4) million. Adjusted EBITA margin 8.8% (9.0)
- Cash flow from current operations SEK 35.2 (24.9) million
- Average number of employees 429 (374) during the quarter and 428 (377) at the end of the period
- Profit after tax SEK 12,0 (12,0) million
- Profit per share after dilution SEK 1.68 (1.71). Number of shares after dilution 7,167,602 (7,045,422)

The Period: January - June

- Revenue increased by 20.1% to SEK 459.9 (383.0) million. Organic growth was 0.4% and acquired growth 19.7%. Excluding sub-contracting revenue, organic growth was 2.1%
- Adjusted EBITA increased by 28% to SEK 45.1 (35.1) million. Adjusted EBITA margin 9.8% (9.2)
- Cash flow from current operations SEK 53.5 (49.8) million
- Average number of employees 431 (370) during the quarter and 428 (377) at the end of the period
- Profit after tax SEK 29.1 (24.8) million
- Profit per share after dilution SEK 4.06 (3.52). Number of shares after dilution 7,167,602 (7,045,422)

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	April-June			January-June			January-December
	2023	2022	Change	2023	2022	Change	2022
Revenue, KSEK	222 862	192 518	16%	459 890	383 022	20%	799 605
Adjusted EBITA, KSEK	19 633	17 350	13%	45 144	35 142	28%	73 093
Adjusted EBITA margin	8.8%	9.0%	-	9.8%	9.2%	-	9.1%
EBITA, KSEK	19 633	17 100	15%	44 894	34 642	30%	71 288
EBITA margin	8.8%	8.9%	-	9.8%	9.0%	-	8.9%
Cash flow from current operations, KSEK	35 181	24 938	41%	53 543	49 779	8%	90 473
Profit after tax, KSEK	12 011	12 020	0%	29 091	24 811	17%	48 251
Profit per share after dilution	1.68	1.71	-2%	4.06	3.52	15%	6.79
Equity ratio	49.2%	52.6%	-	49.2%	52.6%	-	46.5%
Avg number of employees	429	374	15%	431	370	16%	402



CEO Comments

Continued Profit Growth

Profit growth and increased turnover

The second quarter of the year showed continued growth. Turnover reached a record level of SEK 223 million, despite a negative calendar effect and a decrease in subcontracting revenue for comparable units (excluding CAG Syntell). The decrease in subcontracting revenue had a slightly positive margin effect.

EBITA increased by 13 percent to SEK 19.6 million and the adjusted EBITA margin was stable at 8.8 percent (9.0) despite the negative calendar effect. Our cost control is good and we compensate the increased inflationary cost pressure with continued price adjustments.

With a turnover that for the first half of 2023 grew by 20 percent to SEK 460 million (383) and an increased margin of 9.8 percent (9.2), we continue to pace well in line with the financial

goals. We have a strong financial position and see opportunities for strategic acquisitions if the right situation arises in the future.

Stable demand and new business

Demand during the quarter has been stable, albeit with slightly increased competitive pressure compared to 2022. The segments CAG is active in generally have a continued good level of activity. Especially Defense and Banking & Finance show good demand with new projects and strong remaining needs for IT-related services. We also see a stable market in other segments, as well as in the public sector in a broad sense, with some exceptions. The needs for digitalization, efficiency and enhanced security remain strong. Thanks to CAG:s deep skills and senior competence we are well positioned to strengthen our market share going forward.

During the quarter, the influx of customers within IT Service Operations has been good. An agreement was signed with state-owned venture capital fund Industrifonden for delivery of network and communications, cloud and on-prem server and storage solutions, modern workplace, and security infrastructure for the fund's employees. The good growth in the IT Services Operations business, with its high-quality customer base mainly in Banking & Finance, means that we maintain the percentage of recurring revenue at 20 percent of turnover.

Our companies in the Defense segment also work in infrastructure projects. During the quarter CAG won several new projects which contribute to a sustainable society. A team from CAG Syntell has been entrusted to support Svenska Kraftnät with Systems Engineering methodology for the development of offshore wind power. This is an important project that contributes to Sweden's climate goals and a sustainable future. In May, Uppsala Municipality completed the procurement of the Uppsala Tramway project. CAG Consoden is assisting with competence in Systems Engineering in the prestigious project, developing a sustainable transport solution for Uppsala.

This week, CAG Summer School Week is being held at Utö with a record number of participants. The course participants, who mainly come from customers in Defense and Infrastructure, get to take part in world-leading training in Systems Lifecycle Management in inspiring surroundings in the Stockholm archipelago. Over the years, thousands of participants have completed the

course and they form an important network for CAG in the field.

It is also pleasing that our e-commerce company CAG Ateles has won several new projects, including at the outdoor equipment company Engelsons, one of Sweden's largest e-retailers. In July, we also signed a major agreement for the delivery of an e-commerce solution with PIM to Sykehusapotekene (the Norwegian Hospital Pharmacies), a prestigious project for all Norwegian health regions that we are very proud to have been awarded.

New assignments have also been won with, among others, Trygg Hansa, Handelsbanken, Länsförsäkringar, Skandiabanken, Svenska Kraftnät, Almi Företagspartner, Volkswagen, Försvarmakten, FMV, Saab, Scania, Kronofogden, Stockholm University and SOS international.

Continued recruitment effort: Beep!

At the end of March, we launched a campaign on LinkedIn and other social media to increase CAG's brand awareness to increase recruitment. The campaign, which goes by the name "Beep", has as its theme CAG: s interesting and confidential assignments, many of which are of great social benefit. During spring and summer, this long-term investment continued. The fact that we continue to recruit is a sign of strength and underpins continued stable development going forward.

Åsa Landén Ericsson, President & CEO



Events during the Quarter

- CAG acquired Etendo, which develops e-commerce solutions on the Adobe Magneto and Wordpress platforms. The company is based in Norrköping and had a turnover of SEK 8.2 million in 2022 with good profitability. Most customers are found in the Norrköping region and include, among others, Pantamera, Packoplock and Weibulls. The acquisition was paid in cash and was consolidated on 1 June. Cash paid corresponded to an EV/EBIT multiple of 5.7
- CAG signed an agreement with Engelsons AB for the implementation of systems for PIM (Product Information Management) and DAM (Digital Asset Management) from Pimcore. The system will handle various types of

product information enrichment and ensure that the company's e-commerce customers are provided with relevant information about all products. Engelsons AB is one of Sweden's largest e-tailers and offers clothing, shoes and equipment for hunting and outdoor life with its own and external brands

- CAG Syntell established a new business area in the Öresund region to meet demand in southern Sweden and Denmark

Important Events after End-of-Period

- In July, CAG signed an agreement for a project in e-commerce and PIM (Product Information Management) for state-owned Norwegian Sykehusapotekene

Operations

CAG is a consulting company active in Technology Management, System Development, Cyber Security, IT Service Operations and Training with a focus on the customer verticals Defence, Banking & Finance, Retail & Services, Industry & Infrastructure and Healthcare. With great passion for development, CAG works to create long-term value for its customers and for each employee to thrive and grow in their role. At CAG there is both extensive strategy and implementation competence. The customers are relatively evenly distributed between the private and public sector, which provides for a stable customer base. Most customers are found in Stockholm and the surrounding area. CAG has offices in Stockholm, Uppsala, Linköping, Enköping, Karlstad, Östersund/Krokom, Borås and Oslo.

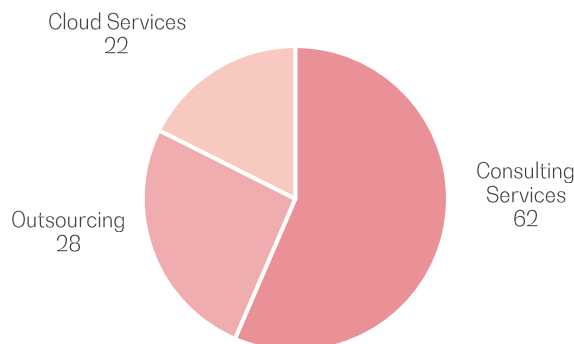
Market

According to Radar Ecosystem Specialists, the IT market in 2022 was approximately SEK 168 billion with a growth of approximately 1.8 percent, while the growth for 2023 is expected to amount to 1.2 percent.

CAG is active in the service segment of the Swedish IT market, which is divided into consulting services, outsourcing and cloud services.

The largest segment within IT services is consulting services, CAG's main area of activity. According to IT-Radar 2023, the consulting market is expected to grow by 0.5 percent and amount to approx. 62 billion. Outsourcing is expected to grow by 0.4 percent and cloud services by 9.7 percent.

IT Service Segment (SEK billion)



Business-financed IT

CAG has a significant business in business-financed IT. These are the investments that are not financed by an organization's IT budget but are driven by the business and operations side. This segment has historically grown faster than the IT market as a whole. For 2023, growth for business-financed IT is expected to be 5.3 percent, i.e., significantly more than the total IT market growth. The development is driven by the increasing opportunities for efficiency through digitalization. CAG's offering comprehensively addresses customers' most important challenges according to Radar; Security, Automation and Digitalization.

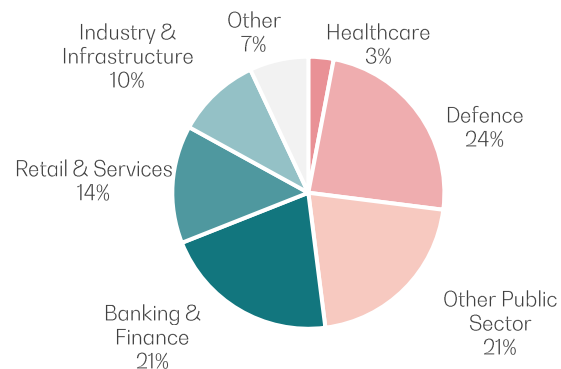
Source: Radar Ecosystem Specialists, IT-Radar 2023

Customers

The customer base in CAG is dominated by stable customers. Sales within the public sector was 48% (47) and are divided between Defense (the Armed Forces and FMV) 24% (20), Healthcare 3% (7) and Other public sector 21% (20).

The ten largest customers represent 40% (41) of the total turnover during the period and no single customer represents more than 19% (16) of turnover. During the period, CAG has had approximately 330 (380) active customers. The decrease is due to a planned phase-out of small customers in IT Service Operations.

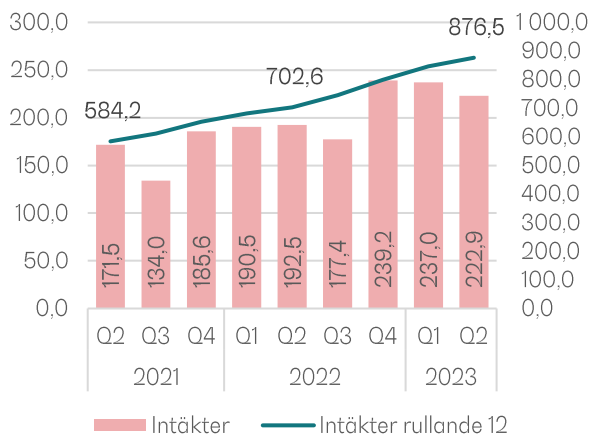
Revenue per Customer Segment, Jan–June 2023, percent of total



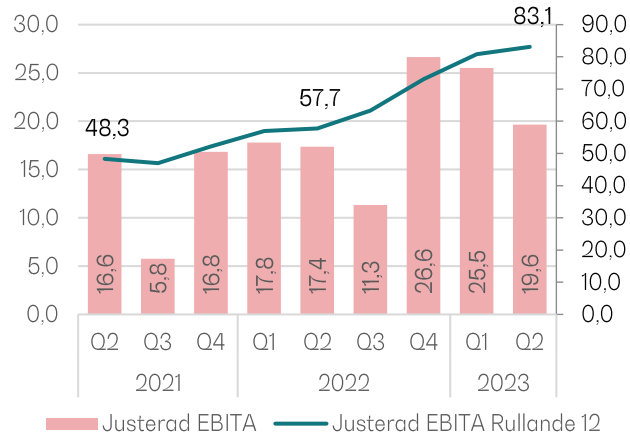
Financial Overview

Revenue - and profit development

Revenue per Quarter and R12, MSEK



Adjusted EBITA per Quarter and R12, MSEK



April –June, 2023

Revenue was SEK 222.9 (192.5) million, corresponding to a growth of 15.8% (12.2), of which organic growth -4.1% (10.0) and acquired growth 19.9% (2.2). Revenue includes subcontracting revenue of SEK 47.0 (42.7) million,

of which SEK 9.6 (0.0) million is included in acquired revenue. For comparable units (i.e., excluding CAG Syntell), subcontracting revenue was SEK 37.4 (42.7) million, a decrease of 12.4%. Subcontractors are used to meet temporary

increases in demand and to meet customer demand for specific skills.

Operating costs was SEK 203.2 (175.2) million. Of the total operating costs, costs for own personnel make up SEK 121.3 (104.3) million.

Adjusted EBITA was MSEK 19.6 (17.4) and adjusted EBITA margin was 8.8% (9.0). Adjusted EBITA is earnings before acquisition costs and other non-recurring costs, which in the quarter was SEK 0.0 (0.3) million.

EBITA during the quarter was SEK 19.6 (17.1) million. The EBITA margin was 8.8% (8.9). EBITA is earnings before net financial items, tax, and depreciation of acquisition-related assets.

Adjusted EBIT was SEK 19.6 (17.4) million and adjusted EBIT margin was 8.8% (9.0). Adjusted EBIT is earnings before acquisition costs and other non-recurring costs, which in the quarter was SEK 2.0 (1.5) million. Operating profit (EBIT) was SEK 17.6 (15.8) million. The EBIT margin was 7.9% (8.2).

Number of working days was 59 (60). One working day corresponds to approximately SEK 3 million in revenue and approximately SEK 1 million in increased operating profit.

January-June, 2023

Revenue was SEK 459.9 (383.0) million, corresponding to a growth of 20.1% (14.9), of which organic growth 0.4% (10.9) and acquired growth 19.7% (4.0).

Revenue includes from subcontracting revenue of SEK 95.4 (85.3) million, of which SEK 16.8 (0.0) million is included in acquired revenue. For comparable units (ie excluding CAG Syntell), subcontracting revenue was SEK 78.7 (85.3) million, a decrease of 7.7%. Subcontractors are used to meet temporary increases in demand and to meet customer demand for specific skills.

Number of working days was 123 (123). One working day corresponds to approximately SEK

3 million in revenue and approximately SEK 1 million in increased operating profit.

Operating costs was SEK 414.7 (347.9) million. Of the total operating costs, costs for own personnel make up SEK 247.2 (207.7) million.

Adjusted EBITA was SEK 45.1 (35.1) million and adjusted EBITA margin was 9.8% (9.2). Adjusted EBITA is earnings before acquisition costs and other non-recurring costs, which in the period was SEK 0.2 (0.5) million.

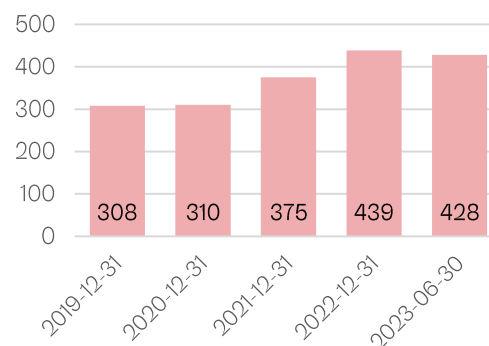
EBITA during the period was SEK 44.9 (34.6) million. The EBITA margin was 9.8% (9.0). EBITA is earnings before net financial items, tax, and depreciation of acquisition-related assets.

Adjusted EBIT was SEK 45.1 (35.1) million and adjusted EBIT margin was 9.8% (9.2). Adjusted EBIT is earnings before acquisition costs and other non-recurring costs, which during the period was SEK 4.3 (3.0) million. Operating profit (EBIT) was SEK 40.8 (32.1) million. The EBIT margin was 8.9% (8.4).

Employees

The number of employees as of 30 June 2023 was 428 (377). The average number of employees during the first half of the year was 431 (370).

Number of Employees 2019–2023



Financial Position and Cash Flow

Financial position per June 30, 2023

Cash and cash equivalents were SEK 118.6 (91.4) million. Total overdraft facility amounts to SEK 7.5 million. No part of the overdraft facility was utilized as of June 30, 2023, or 2022.

Interest-bearing liabilities totaled SEK 97.8 (45.6) million.

The Group's equity ratio was 49.2% (52.6)

Cash Flow, April-June, 2023

During the quarter, cash flow from current operations was SEK 35.2 (24.9) million. Cash flow

from investment activities was SEK -13.3 (-0.8) million and cash flow from financing activities was SEK -37.4 (-28.0) million, of which SEK -25.8 (-21.8) million were dividend payments.

Cash flow January-June, 2023

During the first half of the year, cash flow from current operations was SEK 53.5 (49.8) million. Cash flow from investment activities was SEK -14.8 (-2.2) million and cash flow from financing activities was SEK -48.9 (-36.5) million, of which dividend payments were -25.8 (-21.8) MSEK.

Financial Position (KSEK)	June 30, 2023	June 30, 2022
Cash at end-of-period	118 603	91 415
Utilized credit facility	-	-
Non-current debt, interest-bearing	-44 833	-17 500
Non-current debt, leasing	-11 395	-10 319
Current debt, interest-bearing	-28 667	-10 000
Current debt, leasing	-12 949	-7 779
Net cash (+) / Net debt (-)	20 759	45 817
Net cash (+) / Net debt (-) excluding leasing	45 103	63 915
Unutilized credit facility	7 500	7 500
Total credit facility	7 500	7 500
Equity	274 169	237 140
Total Assets	557 644	450 504
Equity Ratio (%)	49.2	52.6

Parent Company

The subsidiaries within CAG Group are relatively independent in terms of sales, recruiting and delivery. The parent company coordinates the Group's offer, marketing and certain joint sales including procurement and framework agreements, recruitment and is responsible for the Group's strategy and acquisition activities. The parent company is also responsible for the Group's finance function, legal issues, and IR and market communications.

April-June, 2023

Revenue during the quarter was SEK 58.9 (57.4) million, of which SEK 51.3 (50.0) million refers to invoicing of subcontractors on behalf of the subsidiaries, and invoicing of group-wide costs of 7.6 (7.4) MSEK. Operating profit was SEK 1.2 (-0.2) million.

January-June, 2023

Revenue during the first half of the year was SEK 122.1 (118.1) million, of which SEK 106.8 (103.4) million refers to invoicing of subcontractors on behalf of the subsidiaries, as well as invoicing of group-wide costs of 15.3 (14 .7) MSEK. Operating profit was SEK 0.7 (-1.1) million.

Employees

The number of employees as of 30 June, 2023 was 7 (7).

Financial Position and Cash Flow

As of June 30, 2023, group-wide cash and cash equivalents was SEK 80.3 (83.3) million. During the period, a dividend of SEK 25.8 (21.8) million was paid.

Long-term interest-bearing liabilities and liabilities to credit institutions was SEK 73.5 (27.5) million at the end of the period. The parent company has an unused overdraft facility of SEK 7.5 million.

Other Information

The CAG Share

The share capital in CAG Group AB (publ) as of 30 June, 2023 amounts to SEK 3,583,801 distributed over 7,167,602 registered shares with a quota value of SEK 0.50 per share.

The largest shareholders as of June 30:

Shareholder	Holding	Stake, %
Bo Lindström, privately and via legal entities	1 442 096	20.1
Nordea Fonder	1 065 239	14.9
Creades	773 600	10.8
The Northern Trust Company	197 284	2.8
HSBC Bank	143 328	2.0
Avanza Pension	130 526	1.8
Mattias Reimer	128 675	1.8
Morgan Stanley & Co Intl	125 009	1.7
Johan Widén	113 800	1.6
Markus Åkesson	110 000	1.5
10 largest shareholders	4 229 557	59.0
Others	2 938 045	41.0
Sum total	7 167 602	100.0

Dividend Policy

The company's dividend policy states that at least 50 percent of the year's profit after tax should be distributed to shareholders, however, with consideration for the company's capital needs for running and developing its business.

Outlook and Financial Targets

Our assessment is that market demand remains good, and that CAG is well-positioned for continued profitable growth.

CAG's financial targets for the period 2022–2025 are:

By combining organic growth with acquisitions, the group's ambition is to grow under stable profitability and to achieve a turnover of

1,000 MSEK. The adjusted EBITA margin should gradually increase to 10 percent.

CAG's long-term financial targets should not be regarded as a forecast, as CAG does not provide profit or revenue forecasts, but rather as an ambition which the board and senior executives consider to be reasonable long-term expectations for the company.

Risks and Uncertainties

CAG's operations are exposed to several business risks that the group continuously monitors and assesses the consequences of. Some of these can be controlled and remedied by the Group, while others are beyond CAG's control. Significant business risks for the company are reduced demand for consulting services in the event of an economic downturn, difficulties in recruiting and retaining competent staff, credit risks and loss of major customers. Otherwise, significant risks and uncertainty factors are described in CAG's annual report for 2022 on pages 60–61 and 108–109.

Annual general meeting 2023

The annual general meeting took place in Stockholm on May 4, 2023. The board members Bo Lindström (chairman), Bengt Lundgren, Sara Mattsson, Jenny Rosberg, Peter Strömberg and Göran Westling were re-elected. The members of the board and the managing director were discharged from liability for 2022. Dividend payout was set to SEK 3.60 (3.10) per share. See minutes and other documents at:

<https://www.cag.se/ir/bolagsstyrning/bolagsstammar/>

Transactions with PDMR:s

No transactions with related parties took place during the quarter.

Financial Calendar

Interim report Q3	Oct 27, 2023
Year-end report 2023	Feb 20, 2024
Interim report Q1, 2024	Apr 24, 2024

Stockholm August 15, 2023

Board of Directors and CEO, CAG Group AB (publ)

This report has not been reviewed by the company's auditors.

This information is information that CAG Group AB (publ) is obliged to make public pursuant to EU Market Abuse Regulation, MAR. The information was submitted, through the agency of the above contact person, for publication on August 15 at 08.30 (CET).

Note: This report is published in Swedish and translated into English after publication. In case of variations in the content between the two versions, the Swedish version shall govern.

Statement of Consolidated Comprehensive Income

	Apr-June		Jan-June		Jan-Dec
KSEK	2023	2022	2023	2022	2022
Revenue					
Net sales	221 894	191 870	457 999	381 509	796 662
Other operating revenue	968	648	1 892	1 512	2 943
Total revenue	222 862	192 518	459 890	383 022	799 605
Operating costs					
Cost of services	-59 512	-50 893	-120 424	-99 081	-212 792
Other external costs	-17 284	-15 805	-36 695	-32 137	-57 977
Personnel costs	-121 321	-104 305	-247 177	-207 692	-433 412
Depreciation of tangible and intangible assets	-5 112	-4 164	-10 450	-8 970	-22 331
Total costs	-203 229	-175 168	-414 746	-347 880	-726 513
Operating profit before acquisition-related costs (EBIT, adjusted)	19 633	17 350	45 144	35 142	73 093
Acquisition costs	-	-	-	-	-805
Amortization of acquisition-related personnel costs	-	-250	-250	-500	-1 000
Amortization of capitalized acquisition-related customer contracts	-2 049	-1 266	-4 071	-2 532	-6 575
Operating profit (EBIT)	17 584	15 834	40 824	32 110	64 713
Profit from holdings in associated companies	-	-	-	-	243
Profit from other shareholdings	-	37	45	243	147
Financial income	28	-	61	77	323
Financial expense	-1 672	-393	-3 183	-785	-3 632
Net financial items	-1 644	-356	-3 077	-466	-2 919
Profit after net financial items	15 940	15 478	37 747	31 645	61 794
Income taxes	-3 929	-3 458	-8 656	-6 834	-13 543
PROFIT FOR THE PERIOD	12 011	12 020	29 091	24 811	48 251
Earnings attributable to:					
Parent company owners	12 011	12 020	29 091	24 811	48 251
TOTAL COMPREHENSIVE INCOME	12 011	12 020	29 091	24 811	48 251
Other comprehensive income	-	-	-	-	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	12 011	12 020	29 091	24 811	48 251
Total comprehensive income attributable to:					
Parent company shareholders	12 011	12 020	29 091	24 811	48 251
Average number of shares before dilution	7 167 602	7 045 422	7 167 602	7 045 422	7 104 671
Average number of shares after dilution	7 167 602	7 045 422	7 167 602	7 045 422	7 104 671
Net profit per share before dilution, SEK	1,68	1,71	4,06	3,52	6,79
Net profit per share after dilution, SEK	1,68	1,71	4,06	3,52	6,79
Dividend per share, SEK	-	-	-	-	3,60

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Consolidated Balance Sheet

	June	Dec	
	2023	2022	2022
KSEK			
ASSETS			
Fixed assets			
Intangible assets			
Capitalized development	1 657	1 958	2 118
Concessions, patents, licenses, trademarks and similar	-	75	-
Acquired customer contracts	25 234	16 576	27 648
Goodwill	214 751	163 325	212 645
Total intangible assets	241 642	181 934	242 411
Tangible assets			
Property	123	-	152
Plant and equipment	5 032	4 581	4 027
Leased plant and equipment	24 106	18 339	24 517
Total tangible fixed assets	29 261	22 920	28 696
Financial assets			
Shares in associated companies	3 287	3 287	3 287
Other non-current receivables	523	1 042	788
Total financial fixed assets	3 809	4 329	4 075
Total fixed assets	274 713	209 183	275 182
Current assets			
Current receivables			
Inventory, work-in-progress	570	-	481
Accounts receivable	138 608	126 310	146 920
Other current receivables	1 542	1 613	11 739
Current tax receivables	-	2 079	-
Pre-payments and accrued income	23 608	19 902	22 173
Total current receivables	164 328	149 905	181 313
Cash and cash equivalents	118 603	91 415	128 770
Total current assets	282 931	241 320	310 083
TOTAL ASSETS	557 644	450 504	585 265

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Consolidated Balance Sheets, cont

	jun		dec
KSEK	2023	2022	2022
EQUITY AND LIABILITIES			
Equity (attributable to parent company shareholders)			
Share capital	3 584	3 523	3 584
Other paid.in capital	142 110	131 684	142 122
Retained earnings	128 475	101 934	126 274
Total Equity	274 169	237 140	271 980
Provisions	56	223	56
Non-current liabilities			
Deferred taxes	24 927	19 656	25 163
Non-current liabilities, interest-bearing	44 833	17 500	59 167
Non-current liabilities, leasing	11 395	10 319	8 829
Deferred purchase price	0	2 000	-
Total non-current liabilities	81 155	49 476	93 159
Current liabilities			
Current liabilities, interest-bearing	28 667	10 000	28 667
Current liabilities, leasing	12 949	7 779	15 947
Pre-payments to customers	80	469	3 455
Accounts payable	46 171	42 312	50 913
Current tax liabilities	4 230	-	3 505
Liabilities to associated companies	1 300	1 300	1 300
Other current liabilities	31 529	31 259	46 325
Accrued costs and prepaid income	77 338	70 547	69 958
Total current liabilities	202 264	163 665	220 070
TOTAL EQUITY AND LIABILITIES	557 644	450 504	585 265

Consolidated statement of changes in equity

KSEK	Share capital	Other paid-in capital	Retained earnings incl profit for the period	Total equity
Equity 2022-01-01	3 523	131 684	98 984	234 190
Total comprehensive income for the period	-	-	48 251	48 251
Currency translations	-	-	881	881
Share issues	61	10 438	-	10 499
<i>Transactions with shareholders:</i>				
Paid dividends	-	-	-21 841	-21 841
Equity 2022-12-31	3 584	142 122	126 274	271 980
Total comprehensive income for the period			29 091	29 091
Currency translations			-1 099	-1 098
Reclassifications		-12	12	-
Share issues				
<i>Transactions with shareholders:</i>				
Paid dividends			-25 803	-25 803
Equity 2023-06-30	3 584	142 110	128 475	274 169

Consolidated cash-flow statement

	Apr-June		Jan-June		Jan-Dec
KSEK	2023	2022	2023	2022	2022
Current operations					
Profit before interest and taxes (EBIT)	17 584	15 834	40 824	32 110	64 713
Adjustment for non-cash items	6 698	5 398	13 509	11 096	29 872
Interest income	28	-	61	3	323
Interest expense	-1 672	-393	-3 183	-785	-3 633
Paid taxes	-4 924	-3 338	-12 635	-11 044	-18 657
Cash flow before changes in operating capital	17 714	17 502	38 576	31 380	72 618
Changes in operating capital					
Decrease (+)/Increase (-) in operating receivables	19 784	7 721	18 263	6 702	1 291
Decrease (-)/Increase (+) in operating payables	-2 317	-286	-3 296	11 698	16 564
Cash flow from current operations	35 181	24 938	53 543	49 779	90 473
Investing activities					
Acquisition of Group companies and other operations	-12 853	-	-12 853	-	-52 951
Acquisition of tangible assets	-431	-403	-2 216	-1808	-1 846
Acquisition of intangible assets	-	-376	-	-376	-876
Investments in other financial assets	-	-	267	-	313
Changes in short-term financial investments	-	-	-	-	1 000
Cash flow from investing activities₁	-13 284	-779	-14 802	-2 184	-54 360
Financing activities					
Proceeds from borrowings	-	-	-	-	70 000
Repayment of borrowings	-7 167	-2 500	-14 333	-6 938	-16 604
Repayment of leasing liabilities	-4 400	-3 645	-8 772	-7 751	-19 248
Paid dividends	-25 803	-21 841	-25 803	-21 841	-21 841
Cash flow from financing activities	-37 370	-27 986	-48 908	-36 529	12 307
Cash flow for the period	-15 473	-3 827	-10 167	11 066	48 420
Cash at the beginning of the period	134 076	95 243	128 770	80 350	80 350
Cash at the end of the period	118 603	91 415	118 603	91 415	128 770

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Parent company, statement of comprehensive income

	apr-jun		jan-jun		jan-dec
KSEK	2023	2022	2023	2022	2022
Revenue					
Net sales	51 304	49 992	106 822	103 427	197 578
Other operating revenue	7 593	7 436	15 269	14 711	31 232
Total revenue	58 897	57 428	122 091	118 138	228 810
Operating costs					
Cost of services	-50 424	-49 377	-106 130	-103 066	-197 626
Other external costs	-3 690	-3 853	-8 026	-7 696	-13 874
Acquisition costs	-	-	-	-	-805
Personnel costs	-3 380	-4 240	-6 801	-8 107	-14 763
Depreciation of tangible and intangible assets	-188	-201	-377	-403	-693
Total costs	-57 683	-57 670	-121 334	-119 273	-227 761
Operating profit	1 215	-242	757	-1 135	1 049
Financial items					
Profit from associated companies	-	-	-	-	243
Financial income	-	-	-	243	237
Financial expense	-1 237	-207	-2 386	-424	-2 341
Net financial items	-1 237	-207	-2 386	-180	-1 861
Profit after financial items	-22	-449	-1 629	-1 315	-812
Dispositions	-	-	-	-	32 392
Income tax	-	-	-	-	-6 583
PROFIT FOR THE PERIOD	-22	-449	-1 629	-1 315	24 997

Balance sheet, parent company

	jun		dec
KSEK	2023	2022	2022
ASSETS			
Fixed assets			
Intangible fixed assets			
Capitalized development costs	1 033	1 084	1 368
Total intangible assets	1 033	1 084	1 368
Tangible assets			
Property, plant and equipment	266	348	307
Total tangible assets	266	348	307
Financial assets			
Shares in associated companies	360 337	266 401	352 086
Total financial fixed assets	360 337	266 401	352 086
Total fixed assets	361 636	267 833	353 761
Current assets			
Current receivables			
Current accounts receivable	14 978	16 777	18 312
Receivables in Group Companies	9 096	9 073	14 601
Other current receivables	77	73	7 077
Prepayments and accrued income	3 060	3 096	6 550
Total current receivables	27 211	29 020	46 540
Cash and cash equivalents	80 324	83 287	98 185
Total current assets	107 535	112 307	144 725
TOTAL ASSETS	469 171	380 140	498 486

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Parent company balance sheet, cont.

	jun		dec
KSEK	2023	2022	2022
EQUITY AND LIABILITIES			
EQUITY			
<i>Restricted equity</i>			
Share capital	3 584	3 523	3 584
Statutory reserve	3 753	3 753	3 753
Total restricted equity	7 337	7 276	7 337
<i>Unrestricted equity</i>			
Paid-in capital exceeding nominal share price	142 110	131 672	142 110
Retained earnings	713	1 519	1 520
Profit for the period	-1 629	-1 315	24 997
Total unrestricted equity	141 194	131 876	168 627
TOTAL EQUITY	148 531	139 152	175 963
Untaxed reserves	15 399	4 791	15 399
Non-current liabilities			
Non-current liabilities, interest-bearing	44 833	17 500	59 167
Deferred purchase consideration	-	2 000	-
Total non-current liabilities	44 833	19 500	59 167
Current liabilities			
Current liabilities, interest-bearing	28 667	10 000	28 667
Accounts payable	12 191	14 041	13 764
Liabilities to Group companies	210 864	183 413	183 483
Current tax liabilities	4 810	691	6 829
Other current liabilities	493	4 744	9 278
Accrued costs and prepaid income	3 383	3 807	5 935
Total current liabilities	260 408	216 696	247 956
TOTAL EQUITY AND LIABILITIES	469 171	380 140	498 486

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Notes

Not 1. Accounting Principles

The Group's accounts have been prepared in accordance with Årsredovisningslagen (Annual Accounts Act), RFR 1, complementing accounting instructions for the Group, International Financial Reporting Standards (IFRS) and interpretation statements for the IFRS Interpretations Committee, as adopted by the EU. This interim report has been prepared in accordance with IAS 34 Interim reporting.

The Group's accounting principles are unchanged compared to the last published annual report.

The parent company's accounting has been prepared in accordance with the Annual Accounts Act and RFR 2 (Accounting for legal entities), which means that the parent company follows the Group's accounting principles in all material respects. Shares in subsidiaries are reported in the parent company according to the acquisition value method. The book value is continuously tested against the subsidiaries' group equity.

Not 2. Key metrics

	Apr-June		Jan-June		Jan-Dec	R12
KSEK	2023	2022	2023	2022	2022	R12
Revenue	222 862	192 518	459 890	383 022	799 605	876 473
Change, y-o-y	15.8%	12.2%	20.1%	14.9%	22.5%	24.7%
EBITA, adjusted	19 633	17 350	45 144	35 142	73 093	83 095
EBITA margin, adjusted	8.8%	9.0%	9.8%	9.2%	9.1%	9.5%
EBIT (operating profit), adjusted	19 633	17 350	45 144	35 142	73 093	83 095
EBIT margin, adjusted	8.8%	9.0%	9.8%	9.2%	9.1%	9.5%
Equity ratio	49.2%	52.6%	49.2%	52.6%	46.5%	49.2%
Return on equity	4.2%	4.9%	10.7%	10.6%	20.6%	22.2%
Average number of employees	429	374	431	370	402	423
Number of employees at end-of-period	428	377	428	377	439	428
Average revenue per employee	520	515	1 067	1 035	1 989	2 072
Adjusted EBITA per average number of employees	46	46	105	95	182	196
Equity per share after dilution	38.3	33.7	38.3	33.7	38.3	38.3
Average number of shares before dilution	7 167 602	7 045 422	7 167 602	7 045 422	7 104 671	7 165 259
Average number of shares after dilution	7 167 602	7 045 422	7 167 602	7 045 422	7 104 671	7 165 259
Profit per average number of shares before dilution, SEK	1.68	1.71	4.06	3.52	6.79	7.33
Profit per average number of shares after dilution, SEK	1.68	1.71	4.06	3.52	6.79	7.33

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Not 3. Key metrics per quarter

	2023				2022				2021	
MSEK	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
Revenue	222.9	237.0	239.2	177.4	192.5	190.5	185.6	134.0	171.5	
Revenue growth	15.8%	24.4%	28.9%	32.4%	12.2%	17.7%	29.4%	24.8%	22.6%	
Adjusted EBITA	19.6	25.5	26.6	11.3	17.4	17.8	16.8	5.8	16.6	
Adjusted EBITA margin	8.8%	10.8%	11.1%	6.4%	9.0%	9.3%	9.1%	4.3%	9.7%	
Cash flow from current operations	35.2	18.4	43.2	-2.5	24.9	24.8	14.1	-2.5	27.9	
Average number of employees	429	436	441	440	374	367	377	373	372	
Revenue per employee (TSEK)	520	544	542	403	515	519	492	359	461	
Adj EBITA per employee (TSEK)	46	59	60	26	46	48	45	15	45	
Profit per share (SEK)	1.68	2.38	2.52	0.75	1.71	1.82	1.55	0.22	1.46	
Equity ratio	49.2%	48.8%	46.5%	45.4%	52.6%	53.0%	51.8%	50.2%	47.1%	

Note 4. Acquisition of Etendo

On June 1, 2023, 100% of outstanding shares in Etendo Sverige AB were acquired. The company develops e-commerce solutions on the Adobe Magento and WordPress platforms. The company is based in Norrköping and had a turnover of SEK 8.2 million in 2022 with good profitability.

Most customers are found in the Norrköping region and include, among others, Pantamera, Packoplock, Weibulls, Linköping City Airport, Propia and Arbetets Museum. Etendo will be part of CAG Ateles, CAG Group's e-commerce company with headquarters in Linköping.

The company is consolidated from the date of acquisition. The goodwill item amounts to SEK 2.1 million and the acquired customer contract value of SEK 1.7 million consists of signed customer agreements. A straight-line depreciation rate of five years is applied.

The acquisition-related expenses amounted to SEK 0.0 million as of June 30, 2023, and have been reported as acquisition costs in the Group's income statement.

From the date of acquisition until June 30, revenues in the acquired company were SEK 0.6 million and profit before tax were SEK 0.1 million.

Acquisition analysis	Etendo	Fair value adjustment	Fair value in Group reporting
Customer contracts	-	1 656	1 656
Current receivables	1 278	-	1 278
Cash and cash equivalents	4 399	-	4 399
Deferred tax liability	-266	-341	-607
Current liabilities	-580	-	-580
Net identifiable assets and liabilities	4 831	1 315	6 146
Consolidated goodwill			2 105
Total	4 831	1 315	8 251
Group acquisition value			8 251
Net cash outlay			Fair value
Group acquisition value			-8 251
Acquired cash			4 399
Net cash outlay			-3 852

Note 5. Calculation of alternative key metrics

	Apr-June		Jan-June		Jan-Dec	R12
KSEK	2023	2022	2023	2022	2022	R12
Acquired revenue						
Sales	222 862	192 518	459 890	383 022	799 605	876 473
- organic revenue	-184 578	-188 767	-384 496	-369 608	-717 498	-732 386
= Acquired revenue	38 284	3 751	75 394	13 414	82 107	144 087
Revenue growth						
(Revenue during the period	(222 862	(192 518	(459 890	(383 022	(799 605	(876 473
/ Revenue during same period previous year) – 1	/192 518)-1	/171 512)-1	/383 022)-1	/333 375)-1	/652 985)-1	/702 631)-1
= Revenue growth, %	15.8%	12.2%	20.1%	14.9%	22.5%	24.7%
Acquired growth						
Acquired revenue	38 284	3 751	75 394	13 414	82 107	144 087
/ Revenues previous year	/192 518	/171 512	/383 022	/333 375	/652 985	/702 631
= Acquired growth, %	19.9%	2.2%	19.7%	4.0%	12.6%	20.5%
Organic growth						
Revenue growth	15.8%	12.2%	20.1%	14.9%	22.5%	24.7%
- Acquired growth	-19.9%	-2.2%	-19.7%	-4.0%	-12.6%	-20.5%
= Organic growth, %	-4.1%	10.0%	0.4%	10.9%	9.9%	4.2%
Adjusted EBITA margin						
(EBITA	(19 633	(17 100	(44 894	(34 642	(71 288	(81 540
+ acquisition-related costs)	+0)	+250)	+250)	+500)	+1 805)	+1 555)
/ Revenue	/222 862	/192 518	/459 890	/383 022	/799 605	/876 473
= Adjusted EBITA margin, %	8.8%	9.0%	9.8%	9.2%	9.1%	9.5%
Equity ratio						
Equity	274 169	237 140	274 169	237 140	271 980	274 169
/ Total assets	/557 644	/450 504	/557 644	/450 504	/585 265	/557 644
= Equity ratio, %	49.2%	52.6%	49.2%	52.6%	46.5%	49.2%

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Definitions, key metrics

CAG presents certain financial metrics that are not defined according to IFRS, so-called alternative key metrics. CAG believes that these metrics provide valuable complementary information to investors and CAG's management, as they enable the evaluation of trends and the Group's performance. Because not all companies calculate financial measures in the same way, not all are comparable to metrics used by other companies. These financial metrics should therefore not be seen as a replacement for metrics defined according to IFRS. Definitions of the group's key metrics are presented below.

Acquired revenue

Increase in revenue attributable to acquisitions in the last 12 months

Revenue growth

Increase in revenue in relation to operating income in the previous year

Acquired growth

Share of revenue attributable to acquisitions the last 12 months

Organic growth

Share of revenue not attributable to acquisitions the last 12 months

EBITA (Earnings Before Interest, Taxes, Amortization)

Profit before financial net, tax and depreciation and amortization of goodwill and other intangible assets

EBITA margin

EBITA as share of total revenue

Adjusted EBITA margin

Adjusted EBITA (excluding acquisition-related costs and other non-recurring costs) as share of total revenue

EBIT (Earnings Before Interest, Taxes) (Rörelseresultat)

Profit before financial net and tax

EBIT margin (Operating profit)

EBIT (operating profit) as share of total revenue

Adjusted EBIT margin

Adjusted EBIT (excluding acquisition-related costs and other non-recurring costs) as share of total revenue

Rolling 12 months

Revenue and profit during the last 12 months

Net margin

Profit after financial net as share of total revenue

Profit margin

Profit during the period as share of total revenue

Equity ratio

Equity as share of total assets

Return on equity

Profit for the period as share of the period's opening equity balance

Average number of employees

Average total number of full-time employees (FTEs) during the period

Revenue per average number of employees

Total revenue divided by average number of FTEs during the period

EBITA per average number of employees

EBITA divided by average number of employees

Equity per share, after dilution

Equity in relation to the weighted number of shares during the period, including total outstanding options

Weighted number of shares during the period

Average number of registered shares during the period, taking share issues and splits into account

Profit per share, SEK

Profit for the period divided by the weighted number of shares during the period

Profit per share after dilution, SEK

Profit for the period divided by the weighted number of shares during the period including total number of outstanding options



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We accelerate digital innovation for people. Leading technology. Lasting impact

CAG is an IT consulting company within Technology Management, System Development, Cyber Security, IT Service Operations and Training, with a focus on Defence, Banking & Finance, Retail & Services, Industry & Infrastructure and Healthcare. With a passion for development, CAG creates long-term value for its customers and ensures each employee can thrive and grow in their roles. At CAG, there is both extensive strategy and implementation competence and CAG can therefore help its customers with small and large projects - everything from isolated efforts to taking overall responsibility. CAG has approximately 450 employees in independent subsidiaries under a common brand. CAG is listed on Nasdaq First North Premier Growth Market since 2018. Certified Adviser and Liquidity Provider is Erik Penser Bank.

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